



case study: **ElectraNet DCA**

Tenix and ElectraNet are engaged in a Dual Contractor Agreement (DCA) for the delivery of ElectraNet's Regulated Capital Works Program. Under the arrangement, ElectraNet has outsourced delivery of its works program to two principal partners, of which Tenix is one.

Key Features and Outcomes

The commercial model is considered to be a 'strategic partnership'. This sees the works program allocated based on capability and capacity. Pricing for each project is submitted to ElectraNet in an open book manner, with an agreed margin and overhead applied to costs. Following a joint risk workshop, a client-owned risk register is developed and submitted. The price is subjected to an independent third-party price check. Following negotiation, the price and risk is locked into a hard dollar contract.

Achievements to-date under the partnership include:

- The projects delivered by Tenix have been on-time, to budget and of high quality.
- One of the substations has been recognised for natural resource management by the South Australian Government as part of the 2007 Rural Landholder Awards.
- The partnership has also served to increase the pool of available labour-in-training, both apprentices and trainees.



Field Services

- Preventative Maintenance
- Corrective Maintenance
- Fault Services (24/7)
- ✓ Asset Replacement
- ✓ New Build
- Connection services
- Asset Locations & stand-overs
- ✓ Close proximity permits

Management Services

- ✓ Design
- ✓ Project Management & Systems
- ✓ Quality Management & Systems
- ✓ HR & IR Management
- ✓ Construction Management
- ✓ Procurement Management
- ✓ Subcontractor Management
- ✓ Cost Planning & Estimation



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We have formed a productive partnership with Tenix and have seen some strong results.

Greg Rice

Executive Manager

Development and Projects



Our Role

Under the partnership, Tenix provides design management and construction of transmission substations (up to 275kV), transmission lines and telecommunications assets. Tenix also provides preventative and corrective maintenance services to ElectraNet (outside of the Dual Contractor Agreement).

Resources & Skills

Tenix has resourced substation construction, commissioning and communications primarily using in-house resources while supplementing in-house design capability with the assistance of a design partner. The range of skills provided by Tenix include electricians, electrical fitters/mechanics, labourers, communications technicians along with project and contract management skills provided by engineers and trades-based supervisors. Physical transmission lines construction services have been resourced via a partner.

Asset Type: Electricity transmission	Duration: 5 years
Client: ElectraNet	Value: \$125 million
Location: South Australia	Scope: Design & construct
Contracting Style: Strategic Partnership	Contract Secured: July 2006